Reported by: BONNIE PRUSZYNSKI, RMR, RPR, CLR JOB NO. 152545

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9	December 13, 2018
10	10:30 A.M.
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14	Transcript of Arbitration
15	Proceedings held at the offices of AAA, 150 East
16	42nd Street, New York, New York, before Bonnie
17	Pruszynski, a Registered Professional Reporter,
18	Registered Merit Reporter, Certified Livenote
19	Reporter, and Notary Public of the State of New
20	York.
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- 2 APPEARANCES:
- 3 WHITE & CASE
- 4 Attorneys for Claimant
- 5 1221 Avenue of the Americas
- New York, New York 10020
- <sup>7</sup> BY: Paul Friedland, Esq.
- 8 Damien Nyer, Esq.
- 9 HARTER SECREST & EMERY
- 10 Attorneys for Respondent
- 50 Fountain Plaza
- Buffalo, New York 14202
- 13 BY: John Horn, ESQ.
- 14 and
- 15 KANJI & KATZEN
- 303 Detroit Street
- Ann Arbor, MI 48104
- 18 BY: Riyaz Kanji, Esq.
- David Giampetroni, Esq.
- Lucy Braun, Esq.
- 21 and
- LIPPES, MATHIAS, WEXLER, FRIEDMAN
- 50 Fountain Plaza
- Buffalo, New York 14202
- 25 BY: Carol Heckman, Esq.

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     Also Present:
            For Claimant: Felipe E. Munoz
                                          Lauri Kai
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                                          Robert Williams
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            For Respondent: Michele Mitchell
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- 1 Closing Argument by Mr. Kanji
- Don't give me all that stuff.
- MR. KANJI: No. My point, your
- 4 Honor, to agree with what you said about
- 5 there is an ongoing relationship, and it
- is important to -- for that relationship
- <sup>7</sup> is in the interests of both sides. We
- 8 have a keen interest in it. There will
- 9 ultimately have to be negotiations
- between the parties. We have a compact
- that is going to expire in five years at
- this point. What this panel's decision
- will do will be to set the ground rules
- on which those next negotiations will
- take place.
- 16 CHAIRPERSON BASSLER: You know,
- $^{17}$  we -- that to me is utter bafflement,
- because we he have a contract here that
- is dysfunctional. We have to make a
- call. How we make that call, I don't see
- how that sets any ground rules. You are
- going to have to draft a contract that
- works.
- This thing doesn't. You left a lot
- of stuff to be desired. Let's put it

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- 1 Closing Argument by Mr. Kanji
- 2 that way.
- So, I don't see how we set any
- 4 ground rules. It's going to be an ad hoc
- 5 decision. What does renewal mean? Are
- 6 we going to pay 25 percent or don't pay
- <sup>7</sup> 25 percent, or pay something less than
- 8 25 percent?
- 9 You certainly aren't going to be
- able to use this contract as a model
- contract. You guys are going to have to
- do something else.
- MR. KANJI: I think the parties
- will hopefully and surely, and this is
- not my bailiwick -- we will surely strive
- for greater clarity, but I think whether
- the words they put down, whether they can
- 18 rely on those words being honored will be
- an important predicate to --
- 20 CHAIRPERSON BASSLER: It's not a
- question of words being honored. You
- keep saying that there's words being
- honored. It's a question of using the
- right words to reflect what the parties
- intended.